

## INCOME ORIENTED

### INVESTMENT MANAGER

**Corbyn Investment Management, Inc.**  
Corbyn has provided separate account investment management services since 1973. Over the years, our mission has remained constant: Earn clients' trust by providing them with outstanding service while seeking strong, consistent investment results.

### GOAL

The primary objective of this strategy is to generate current income, with the achievement of capital appreciation a secondary consideration. We invest primarily in fixed income investments including below investment grade (high yield) corporate bonds with either income or capital appreciation potential. Equity investments may be included; however, they will comprise a much smaller portion of the portfolio.

### FIXED INCOME CHARACTERISTICS

Yield to Worst	4.3%
Yield to Maturity	5.4%
Duration to Worst	1.0
Duration to Maturity	3.0
Average Coupon	6.1%
Average S&P Rating	BB-

### EQUITY CHARACTERISTICS

Median Market Cap (mm)	\$13,081
Median P/E	15.8x
Dividend Yield	2.8%

### INVESTMENT TEAM

Charles vK. Carlson, CFA  
President, Co-CIO/Portfolio Manager

Michael J. Fusting, CFA  
Co-CIO/Senior Investment Analyst

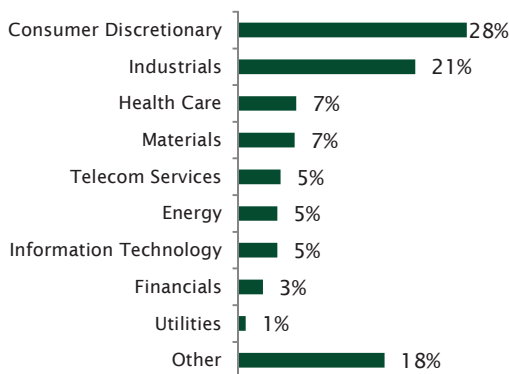
Michael J. Pulcinella  
Investment Analyst and Head Trader

Michael A. Goodman, CFA  
Senior Investment Analyst

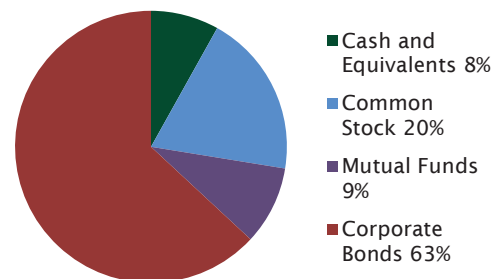
### Total Return Annualized Performance (%) as of September 30, 2018 Net of Fees

	YTD	1 year	3 years	5 years	7 years	10 years
Corbyn Income Oriented Strategy	3.37%	4.49%	5.61%	3.55%	5.39%	5.48%
Benchmark	2.61%	3.94%	6.60%	5.22%	7.18%	7.25%

### SECTOR BREAKDOWN



### ASSET CLASS BREAKDOWN



All portfolio metrics are as of 9/30/2018.

### Income Oriented Quarterly Performance (%) Net of Fees

Year	Q1	Q2	Q3	Q4	Annual Return
2018	-0.46%	2.08%	1.73%		
2017	0.63%	0.39%	0.89%	1.07%	3.02%
2016	3.07%	1.58%	1.68%	1.99%	8.57%
2015	0.56%	0.23%	-1.24%	1.85%	1.38%
2014	0.27%	1.68%	-0.37%	-1.58%	-0.03%
2013	3.76%	0.80%	3.60%	1.54%	10.03%
2012	3.81%	-0.10%	2.35%	1.68%	7.91%
2011	1.85%	0.16%	-3.48%	3.82%	2.22%
2010	1.79%	-1.39%	4.72%	2.88%	8.15%
2009	-1.09%	9.38%	6.34%	3.00%	18.49%
2008	-1.16%	3.21%	-4.21%	-6.27%	-8.41%

Performance data quoted represents past performance. Past performance does not guarantee future results. Current performance may be higher or lower than performance quoted. Please review the firm's ADV before investing. Investments in lower-rated and non-rated fixed income securities present a greater risk of loss to principal than higher-rated fixed income securities. All performance data reflects the reinvestment of interest and dividends, where applicable, and are net of management fees and based on time-weighted return. Multi-year periods are calculated by linking the annual rates of return within such periods. The performance shown is calculated each quarter by including all Corbyn-managed accounts employing the stated objective. A new account or an account that changes strategy is included in the composite at the beginning of the fifth full month under management. Any account considered non-discretionary is excluded from the composite. Prior to 10/1/17, a new account or an account that changed strategy was included in the composite at the beginning of the first full quarter under management. All investments involve risk and principal loss is possible. The "Benchmark" is comprised of 25% Russell 3000 Value Index / 65% ICE BAML 1-3yr BB Cash Pay High Yield Index / 10% ICE BAML 3-month T-Bill Index (rebalanced monthly). The Russell 3000 Value Index is composed of mid-capitalization U.S. equities that exhibit value characteristics such as lower price-to-book ratios and lower expected growth rates. ICE BAML 1-3 year BB Cash Pay High Yield Index is a subset of ICE BAML U.S. Cash Pay High Yield Index including all securities with a remaining term to final maturity less than 3 years and rated BB1 through BB3, inclusive. The ICE BAML U.S. 3-month T-Bill Index is comprised of a single issue purchased at the beginning of the month and held for a full month. At the end of the month that issue is sold and rolled into a newly selected issue. Index returns reflect the reinvestment of dividends and capital gains, if any, but do not reflect brokerage commissions or other expenses of investing. It is not possible to invest directly in an index. Corbyn's holdings and sector allocations are subject to change at any time and should not be considered a recommendation to buy or sell any security. Fees on accounts: 1% on first \$1,000,000; 0.70% on amounts between \$1,000,000 and \$3,000,000; and 0.50% on amounts greater than \$3,000,000. This material is not to be distributed without the written consent of Corbyn Investment Management, Inc.

## STRATEGY BASICS

Total Net Assets (mm) \$66  
 Strategy Inception 1/1/1993

## SALES TEAM

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 410-307-1512

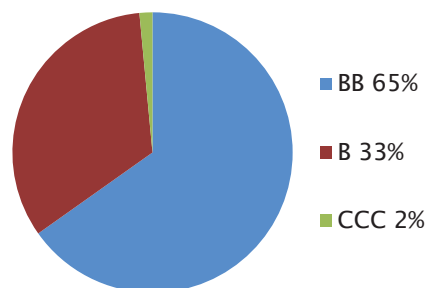
Todd B. Garliss  
 tbgarliss@greenspringfund.com  
 410-307-1514

## INVESTMENT THESIS

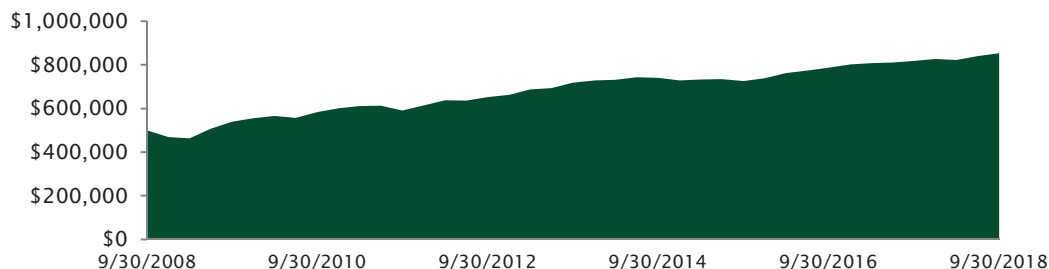
At Corbyn, we have always sought to minimize portfolio volatility and preserve capital during times of market turmoil. We believe that this "protection of principal" mentality has proven effective during the highly volatile conditions of recent market cycles. Looking forward, we feel that our goals of providing steady, consistent performance will continue to differentiate our firm and make our investment programs particularly attractive. Our research process typically leads us to companies that generate strong free cash flows and are run by management teams with proven track records of historically using that cash flow to undertake shareholder-friendly actions such as reinvesting in existing businesses, repurchasing stock, or paying dividends and during times of turmoil improving their relative position in the industry.

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## CREDIT QUALITY DISTRIBUTION

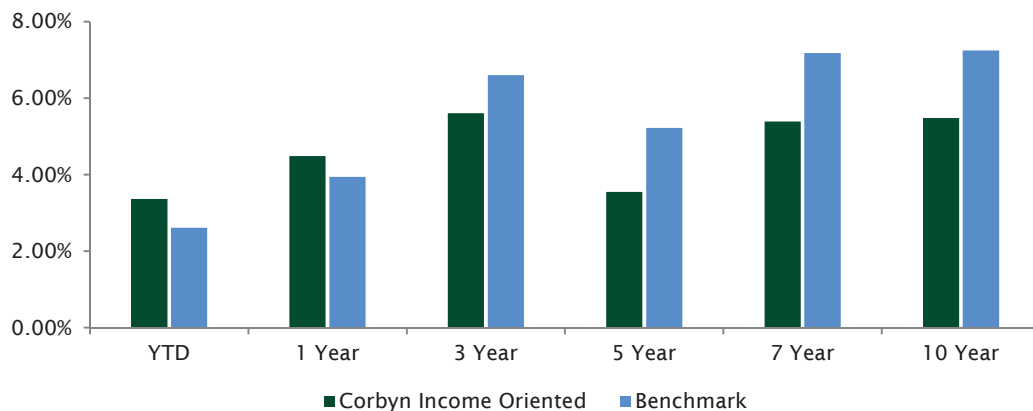


All portfolio metrics are as of 9/30/2018.



This chart illustrates the annualized performance of a hypothetical \$500,000 investment in an Income Oriented account since 9/30/08, net of Corbyn management fees and based on a time weighted rate of return. The total value of \$854,222 assumes any changes in principal value, the reinvestment of dividends, interest and capital gains, but does not reflect the effect of any custodial fees. This chart does not imply any future performance.

## Total Return Annualized Performance (%) as of September 30, 2018 Net of Fees



Performance data quoted represents past performance. Past performance does not guarantee future results. Current performance may be higher or lower than performance quoted. Please review the firm's ADV before investing. Investments in lower-rated and non-rated fixed income securities present a greater risk of loss to principal than higher-rated fixed income securities. All performance data reflects the reinvestment of interest and dividends, where applicable, and are net of management fees and based on time-weighted return. Multi-year periods are calculated by linking the annual rates of return within such periods. The performance shown is calculated each quarter by including all Corbyn-managed accounts employing the stated objective. A new account or an account that changes strategy is included in the composite at the beginning of the fifth full month under management. Any account considered non-discretionary is excluded from the composite. Prior to 10/1/17, a new account or an account that changed strategy was included in the composite at the beginning of the first full quarter under management. All investments involve risk and principal loss is possible. The "Benchmark" is comprised of 25% Russell 3000 Value Index / 65% ICE BAML 1-3yr BB Cash Pay High Yield Index / 10% ICE BAML 3-month T-Bill Index (rebalanced monthly). The Russell 3000 Value Index is composed of mid-capitalization U.S. equities that exhibit value characteristics such as lower price-to-book ratios and lower expected growth rates. ICE BAML 1-3 year BB Cash Pay High Yield Index is a subset of ICE BAML U.S. Cash Pay High Yield Index including all securities with a remaining term to final maturity less than 3 years and rated BB1 through BB3, inclusive. The ICE BAML U.S. 3-month T-Bill Index is comprised of a single issue purchased at the beginning of the month and held for a full month. At the end of the month that issue is sold and rolled into a newly selected issue. Index returns reflect the reinvestment of dividends and capital gains, if any, but do not reflect brokerage commissions or other expenses of investing. It is not possible to invest directly in an index. Corbyn's holdings and sector allocations are subject to change at any time and should not be considered a recommendation to buy or sell any security. Fees on accounts: 1% on first \$1,000,000; 0.70% on amounts between \$1,000,000 and \$3,000,000; and 0.50% on amounts greater than \$3,000,000. This material is not to be distributed without the written consent of Corbyn Investment Management, Inc.

**CORBYN INVESTMENT MANAGEMENT, INC.**  
**INCOME ORIENTED COMPOSITE**  
**ANNUAL DISCLOSURE PRESENTATION**

Year End	Total Firm Assets (USD) (Millions)	Composite Assets (USD) (Millions)	Number of Accounts	Annual Performance Results		Benchmark Returns	Composite Dispersion	Composite 3 Yr Std Dev	Benchmark 3 Yr Std Dev
				Gross	Net				
2018*	N/A <sup>3</sup>	61.88	71	3.93%	3.37%	2.61%	N/A <sup>2</sup>	N/A <sup>3</sup>	N/A <sup>3</sup>
2017	1018.30	60.63	74	3.76%	3.03%	5.70%	0.55%	2.50%	3.65%
2016	1011.91	61.20	70	9.39%	8.60%	10.12%	0.92%	2.74%	3.95%
2015	877.13	66.90	82	2.11%	1.38%	-0.17%	1.12%	2.81%	3.84%
2014	1230.89	64.72	72	0.69%	-0.03%	4.38%	0.58%	2.90%	3.32%
2013	1377.86	67.44	71	10.84%	10.03%	11.31%	1.52%	3.60%	4.89%
2012	1045.94	58.07	70	8.67%	7.85%	11.03%	1.14%	4.21%	5.89%
2011	1070.84	30.42	53	3.00%	2.25%	2.98%	0.76%	5.39%	7.86%
2010	1119.06	28.24	48	8.93%	8.15%	11.87%	1.39%	7.50%	11.27%
2009	770.25	21.87	41	19.32%	18.47%	28.73%	1.98%	N/A <sup>1</sup>	N/A <sup>1</sup>
2008	507.87	18.95	37	-7.99%	-8.63%	-18.55%	3.79%	N/A <sup>1</sup>	N/A <sup>1</sup>

\*Performance is for a partial year ending September 30, 2018.

\*\*In July of 2018, it was noted that incorrect benchmark returns were reported. As a result, the benchmark statistics in the above table have been updated.

N/A<sup>1</sup> – The three-year annualized standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period.

The three-year annualized standard deviation is not presented for 2008 and 2009 due to less than 36 months of composite and benchmark data.

N/A<sup>2</sup> – Information is not statistically meaningful due to an insufficient number of portfolios in the composite for the entire year.

N/A<sup>3</sup> – The information is not provided due to it being a partial year.

***Income Oriented Composite:*** *The objective of this investment strategy is current income generation, along with capital appreciation. Income Oriented accounts are invested primarily in fixed income securities, including below investment grade (high yield) corporate bonds with either income or capital appreciation potential. Equity investments will be included; however, they will comprise a smaller portion of the portfolio than a Balanced account strategy. This composite is compared against 25% Russell 3000 Value / 65% ICE BAML 1-3yr BB Cash Pay / 10% ICE BAML 3-month T-Bill (rebalanced monthly). The Income Oriented composite was created July 2016.*

Corbyn Investment Management, Inc. (“Corbyn”) is a registered investment adviser with United States Securities and Exchange Commission in accordance with the Investment Adviser Act of 1940. The firm’s full list of composite descriptions is available upon request.

Corbyn claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Corbyn has not been independently verified.

Results are based on fully discretionary accounts under management, including those accounts no longer with the firm. Composite and benchmark performance is presented net of foreign withholding taxes on dividends, interest income, and capital gains. Past performance is not indicative of future results.

The U.S Dollar is the currency used to express performance. Returns are presented gross and net of management fees and include reinvestment of all income. Net of fee returns are reduced by trading costs and the portfolio’s actual investment management fee. The annual composite dispersion presented is an asset-weighted standard deviation calculated for the accounts in the composite the entire year. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request.

The investment management fee schedule for the composite is tiered at: first \$1mil 1.00%, next \$2mil 0.70%, and greater than \$3mil 0.50%. Actual investment fees incurred by clients are negotiable and may vary.