## Corbyn Investment Management, Inc. Form ADV Part 3: Form CRS – Customer Relationship Summary August 18, 2023

### **Item 1: Introduction**

Corbyn Investment Management, Inc. ("Corbyn") is an investment adviser registered with the Securities and Exchange Commission. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at <u>www.investor.gov/CRS</u>, which also provides educational materials about broker-dealers, investment advisers and investing.

### **Item 2: Relationship and Services**

What investment services and advice can you provide me? Corbyn offers investment advisory services to retail investors based on the individual needs of each. We review your personal investment objectives at the beginning of our relationship and periodically thereafter. We will work with you to determine the best fit among our investment strategies based on your specific goals, tax status, income needs and risk tolerance. You will sign an investment management agreement giving us full discretion over the investment of your assets. This agreement will remain in place until our relationship terminates. Our investment authority can be limited by specific instructions from you - for example, you can restrict or prohibit transactions in certain securities or industries. As part of our standard service, we review your account regularly and monitor portfolio holdings daily. We invest your assets in a wide range of investments, which may include one of the mutual funds (the "Funds") we manage through an advisory or sub-advisory relationship. Our minimum account size is \$500,000. Additional information regarding our services can be found in Items 4 and 7 of our Form ADV, Part 2A Brochure, which is available on our website at www.corbyn.com.

#### Questions to ask us:

- Given my financial situation, should I choose an investment advisory service? Why or why not?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?

### Item 3: Fees, Costs, Conflicts and Standard of Conduct

What fees will I pay? Our fees are based on the market value of securities and cash under management in your account. The annual fee is 1% on the first \$1,000,000 or fraction thereof; 0.70% on the next \$2,000,000 or fraction thereof; and 0.50% on amounts greater than \$3,000,000. For charitable accounts, we offer a 20% discount. Also, we offer a family fee structure where assets under management of related accounts are grouped together for fee calculation purposes. The family fee structure does not apply to charitable accounts. If you are referred to us by another investment adviser, you are charged a flat fee of 0.70%. On a limited basis, fees may be negotiated. We calculate your fees on the last day of each quarter and bill in arrears. The larger your account, the more you will pay in fees, so we may have an incentive to encourage you to increase the size of your account. Fees can be withdrawn from your account by your custodian or paid directly by you.

In addition to the investment management fees described above, you pay fees to your custodian that may include brokerage commissions, custodial fees, transaction fees, or any other fees your custodian may impose. If we purchase shares of a mutual fund for your account, please be aware that mutual funds have their own fees, which are separate from, and in addition to, the fees described above. However, if we purchase shares of the Funds for you, we exclude your investment in the Funds when calculating your quarterly management fee as described below. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying. Additional information regarding our fees can be found in Item 5 of our Form ADV, Part 2A Brochure, which is available on our website at <u>www.corbyn.com</u>.

Question to ask us:

• Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have? When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

Corbyn is the sub-adviser or investment adviser to the Funds and collects advisory fees from the Funds. When appropriate, we purchase shares of the Funds for you. We address this conflict of interest by excluding your investment in the Funds when calculating your quarterly management fee.

We have soft dollar arrangements with broker-dealers where the broker-dealer uses credits generated from commissions paid to pay for certain products and services on our behalf. There may be a conflict of interest with regard to products obtained with soft dollars because of the incentive to use your commissions to purchase these products that we otherwise would purchase directly. Additional information regarding our conflicts of interest can be found in Items 5 and 12 of our Form ADV, Part 2A Brochure, which is available on our website at www.corbyn.com.

Question to ask us:

• How might your conflicts of interest affect me and how will you address them?

**How do your financial professionals make money?** Employees are paid a fixed salary and a discretionary bonus. Certain employees who develop and maintain business for Corbyn are also compensated based on a percentage of fees generated from your account. This creates a conflict of interest because the larger your account, the more you will pay in fees, so certain employees may have an incentive to encourage you to increase the size of your account.

### **Item 4: Disciplinary History**

**Do you or your financial professionals have legal or disciplinary history?** No, neither our firm nor our financial professionals have legal or disciplinary history. Please visit <u>www.investor.gov/CRS</u> for a free and simple search tool to research our firm and financial professionals.

#### Question to ask us:

• As a financial professional, do you have any disciplinary history? For what type of conduct?

# **Item 5: Additional Information**

You can find additional information about our investment advisory services in our Form ADV, Part 2A Brochure or by visiting our website at <u>www.corbyn.com</u>. You can request up-to-date information and a copy of our relationship summary by calling us at 410-832-5500.

#### Questions to ask us:

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?

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# Corbyn Investment Management, Inc. Exhibit to: Form CRS – Customer Relationship Summary August 18, 2023

## **Summary of Material Changes to Form CRS**

Corbyn is required to update its Client Relationship Summary (Form CRS) whenever information in the Form CRS become materially inaccurate. This Exhibit provides a summary of the material changes that occurred with the August 18, 2023 filing:

• In Item 2: Relationship and Services, and the Section titled "What investment services and advice can you provide me?", the following update was made:

The sentence "We invest your assets in a wide range of investments, which may include a mutual fund (the "Fund") we manage." was changed to "which may include **one of the mutual funds**, (the "Funds") we manage **through an advisory or sub-advisory relationship.**"

• In Item 3, Fees, Costs, Conflicts and Standard of Conduct and the Section titled: "What fees will I pay?", the following update was made:

The sentence "However, if we purchase shares of the Fund for you, we exclude your investment in the Fund, when calculating your quarterly management fee as described below." was updated to change the word "Fund" to "Funds".

• In Item 3, Fees, Costs, Conflicts and Standard of Conduct and the Section titled: "What are your legal obligations to me when acting as an investment adviser? How else does your firm make money and what conflicts of interest do you have?", the following update was made:

The sentence "Corbyn is the investment adviser to the Fund and collects advisory fees and certain administrative fees from the Fund." was changed to "Corbyn is the **sub-adviser or investment adviser to the Funds** and collects advisory fees." Please note that "**and certain administrative fees**" <u>was removed</u> from that sentence.

The sentences "When appropriate, we purchase shares of the Fund for you. We address this conflict of interest by excluding your investment in the Fund when calculating your quarterly management fee." were updated to change the word "Fund" to "Funds".

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